

Bloomberg Code	INOL IN
No of share O/S (in crs)	11.27
Market Cap (in Rs. crs)	3,059
Face Value (in Rs)	10.00
Dividend Yield (%)	0.36
52 Wk High/Low	359/158

Key Highlights

Inox Leisure Ltd reported revenue from operations of Rs. 90.44 cr in Q4FY21, after reporting negligible revenues during H1FY21 and revenue of Rs. 14.88 cr in Q3FY21. Revenues recovered as various states gradually allowed the cinemas to operate partially with certain restrictions during the quarter. For FY21, revenue came in at Rs. 106 cr, registering a decline of 94.4% on a YoY basis. Revenues were severely impacted due to Covid-19.

Shareholding (%)	
Promoters	47.38
Institutional	37.91
Public	14.71
Total	100.00

The company has undertaken various steps in order to reduce the operational costs. On these lines, the company has invoked the force majeure clause under various lease agreements for its multiplex premises. As a result, the rent and CAM charges for the shutdown period are not payable by the company. Accordingly, the company has recognised Rs. 26.34 cr as reduction in rentals during Q4FY21.

The company incurred losses of Rs. 13.73 cr at the EBITDA level, during the quarter, as against a profit of Rs. 110.04 cr in Q4FY20 and a loss of Rs. 10.46 cr in Q3FY21, reporting a YoY/QoQ change of -112.5%/31.3%, respectively. The full year EBITDA was at Rs. 50 cr, down by 91.7%, which is in line with the revenue de-growth during the same period. In line with the decline in EBITDA, the company incurred a loss of Rs. 93.69 cr in Q4FY21, registering a YoY/QoQ change of -14.0%/8.6%, respectively. For FY21, the company incurred a loss of Rs. 338 cr against a profit of Rs. 15 cr for the previous year.

Concall Highlights

- Footfalls during the quarter were at 34 lakhs and occupancy was at 10%. For FY21, footfalls were at 38 lakhs and occupancy was at 8%. Both were severely impacted due to Covid-19.
- In Q4FY21, INOX witnessed a promising response for blockbuster movies like Master, Krack, Roohi, Mumbai Saga and Kong vs Godzilla.
- ATP for FY21 was lower at Rs. 170 as compared to Rs. 200 in FY20. Spends Per Head stood at Rs. 77, marginally lower than Rs. 80 reported during the previous year.
- The company added 5 new properties with 17 screens in Q4FY21, including 2 at Gurugram and 1 each at Salem, Thane and Kolkata. 1 property with 5 screens was added in Apr '21 at Bengaluru. The management has guided that screen additions will continue in FY22 as the company plans to add 10 more properties with 44 screens during the year.
- The Board has approved the enabling resolution for fund raising up to Rs. 300 cr at its meeting held on 6th April, 2021.

Valuation

Inox is currently trading at FY23 forwarded EV/EBITDA of 6.9x.

Financial Summary

Revenue, EBITDA, PAT and footfalls were severely impacted by Covid-19 in FY21.

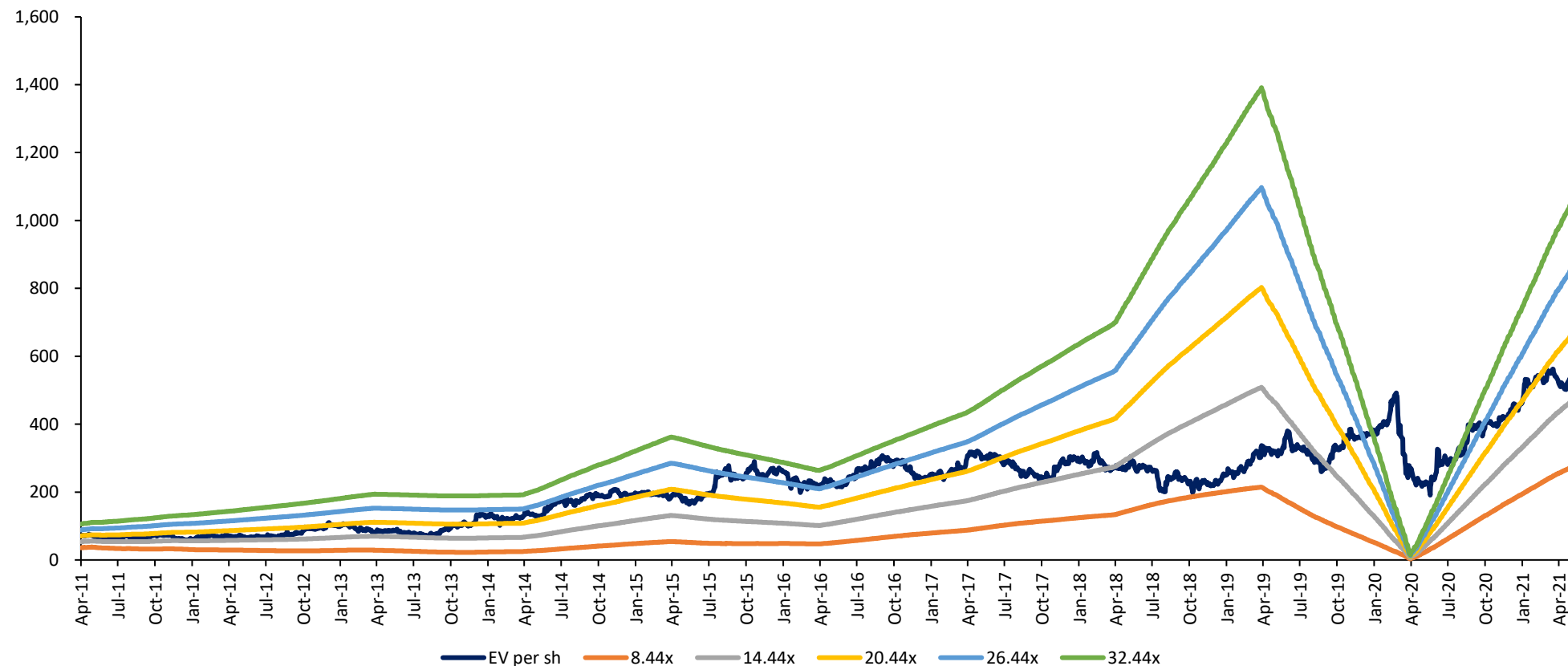
The company added 5 new properties with 17 screens in Q4FY21 and plans to add 10 more properties with 44 screens during FY22.

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Figures are in Rs Cr	Q4FY21	Q4FY20	YoY (%)	Q3FY21	QoQ (%)	FY20	FY21	YoY (%)
Revenue from operations	90.44	371.58	-75.7	14.88	507.8	1,897	106	-94.4
Cost of food & beverages consumed	6.79	24.89	-72.7	1.09	522.9	125	8	-93.7
F&B Cost to Sales (%)	7.51	6.7		7.33		6.6	7.4	
Exhibition Cost	23.48	93.72	-74.9	2.91	706.9	496	26	-94.7
Exhibition Cost to Sales (%)	25.96	25.2		19.56		26.2	24.9	
Employee Cost	25.94	32.74	-20.8	21.21	22.3	142	87	-39.0
Employee Cost to Sales (%)	28.7	8.8		142.5		7.5	81.8	
Rent & Other Expenses	47.96	110.19	-56.5	0.13	-36,792.3	537	-65	-112.1
Rent & Other expenses to Sales (%)	53.0	29.7		0.9		28.3	-61.2	
EBITDA	-13.73	110.04	-112.5	-10.46	31.3	597	50	-91.7
EBITDA Margin (%)	-15.2	29.6		-70.3		31.5	47.0	
Depreciation	70.11	74.03	-5.3	70.93	-1.2	264	283	7.2
Interest	61.73	61.41	0.5	62.01	-0.5	221	251	13.5
Other Income	28.61	4.79	497.3	6.63	331.5	17	42	146.1
Other Income to Sales (%)	31.6	1.3		44.6		0.9	39.9	
Exceptional Income / Expenses	-4.08	-	-	-	-	-	-4.08	-
Profit Before Tax	-121.04	-20.61	-487.3	-136.77	11.5	129	-446	-447.1
Tax Rate (%)	22.6	-298.6		25.1		88.3	24.4	
Profit (Loss) After Tax	-93.69	-82.15	-14.0	-102.50	8.6	15	-338	-2,349.6
Profit (Loss) Margin (%)	-103.6	-22.1		-688.8		0.8	-318.8	
EPS	-8.31	-7.29	-	-9.09	8.6	1.3	-30.0	-2,349.6
Shareholder's Funds						622	633	1.8
BV per share						55.2	56.2	1.8
Net Debt						112	-11	-109.6
Net Debt to Equity						0.2	-0.0	-109.4
Net Debt to EBITDA						0.2	-0.2	-215.3
RoE						2.4	-53.3	
P/E						203.8	-9.1	
P/B						4.9	4.8	
EV/EBITDA						5.3	61.2	

1 year forward valuation band chart

1 year forward EV/EBITDA band chart



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